Sage Nonprofit Solutions

Customer Success: Oklahoma City-County Health Department



"Here for Good"-with Sage 100 Fund Accounting

When the Oklahoma City-County Health Department (OCCHD) says it's "here for good," they mean it. For 56 years, the agency has served the Oklahoma City metro area with programs and services offered to every citizen in the county, including emergency preparedness, food safety programs, school wellness, and smoking cessation plans. OCCHD works hard to ensure that public health is not just okay, but the very best it can be.

OCCHD strives to use resources wisely. Yet the agency found itself with separate stand-alone software systems for human resources, inventory, time and attendance, and purchasing. The multiple systems created redundant data entry, and maintenance costs were high.

Search for Integration

"We needed a totally integrated system," says Tony Miller, Chief Financial Officer. "We shopped around quite a bit, and discovered that Sage 100 Fund Accounting (formerly MIP) was the most complete non-profit solution on the market. Every other product seemed to be missing at least one piece. Furthermore, Sage 100 Fund Accounting integrated seamlessly with diverse applications, so that we could finally create a single end-to-end system."

Once OCCHD started using Sage 100 Fund Accounting, the wisdom of its choice became apparent. "Sage 100 Fund Accounting had the easiest reporting application of any software I've ever used," comments Miller. "The solution is Windows-driven, so the interface is familiar to almost any user, making it very easy for our employees to pick up. Overall, getting Sage 100 Fund Accounting up and running was surprisingly fast and simple."

Remarkable Reports

An immediate benefit of the new system came from easier data analysis. "We have numerous different reporting requirements, and the software makes it simple to customize any type of analysis we need," says Miller.

"For instance, we can set up our accounting structures and cost centers however we want. This saves a tremendous amount of time and effort. Also, we can obtain sophisticated data immediately, and provide it to our governing board. This lets them make better strategic decisions. Everyone has noticed dramatic improvements."

Customer

Oklahoma City-County Health Department

Industry

Public Health

Location

Oklahoma City, Oklahoma

Number of Locations

7

Number of Employees

290

System

Sage 100 Fund Accounting

- General Ledger
- Accounts Payable
- Accounts Receivable
- Bank Reconciliation
- Fixed Assets
- E-requisitions
- Purchasing
- Encumbrances
- Inventory
- Human Resource Management
- Employee Web Services

Challenge

Agency needed to consolidate four stand-alone software systems into a single database, and streamline purchasing, HR, and payroll activities.

Solution

Sage 100 Fund Accounting with full complement of modules for finances, HR, and procurement.

Results

Sage 100 Fund Accounting doubled the efficiency of purchasing agents; savings of \$15K a year in maintenance costs; budget grew by 25 percent, without requiring additional staff in HR or payroll.

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Combining HR and Payroll Records

Because Sage 100 Fund Accounting has a modular design, OCCHD was able to add human resources management capabilities to the system when it was ready. "We set up the Human Resources Management module ourself," says Miller. "It's a tab-driven module, and very visual and intuitive. You can quickly flow through different set ups for an employee. The best thing, however, is that our payroll and HR systems now share a single database, eliminating redundant entries."

Next came the latest solution from Sage 100 Fund Accounting: Employee Web Services (EWS), an online time reporting and self service application. Employee hours are automatically recorded into the payroll system, and the software electronically generates pay stubs. "We saw a demo of EWS at the Sage Summit user conference," explains Miller, "and immediately recognized its potential for saving even more time for our staff."

More Productive Purchasing Agents

The bottom-line benefits of switching to Sage 100 Fund Accounting are evident in OCCHD's purchasing department. "With our old system, purchasing agents were mostly paper pushers," says Miller. "They were buried under so much paperwork that they couldn't focus on really important tasks."

The new system changed all this. "Since we implemented Sage 100 Fund Accounting, our agents have been relieved of data entry duties," Miller notes. "This frees them up for professional purchasing duties, like negotiating better prices and improving vendor service. Best of all, each purchasing agent now processes twice as many orders as before."

"Our budget has grown by more than 25 percent, and our employee base has risen as well. Yet we've run the agency without adding staff in HR, payroll or purchasing. This is a big deal, as we are now serving our community much more effectively."

Tony Miller
 CFO, Oklahoma City-County Health
 Department

The return in investment is evident in many areas throughout the agency. "Electronic requisitions with Sage 100 Fund Accounting really saves time and money," explains Miller. "And by running a single system instead of three or four, we've reduced software licensing and maintenance fees by at least \$15,000 a year. Since adopting the software, our budget has grown by more than 25 percent, and our employee base has risen as well. Yet we've run the agency without adding staff in HR, payroll, or purchasing. This is a big deal, as we are now serving our community much more effectively."

About Sage

Sage has been serving nonprofit and governmental organizations throughout North America for more than 30 years. The company helps more than 32,000 unique not-for-profit organizations increase efficiency and more easily manage their operations through the use of technology. From fund accounting, donor and fundraising management, and grant management, to online donation processing, human resources (HR), payroll, and fixed asset management, Sage offers a software product or service to meet the organization's need. For more information, call 800–811-0961 or visit www.sagenonprofit.com. Follow Sage Nonprofit Solutions on Twitter (www.twitter.com/SageNonprofit) and Facebook (www.facebook.com/sagenonprofit); read their blog (www.sagewords.net); and join their community for not-for-profits (http://community.sagenonprofit.com).

